

OUTGROWING QUICKBOOKS?



Is your current accounting system hindering opportunities for growth or causing headaches in your day-to-day operations? Take a few minutes to see if any of the following questions apply to you and your business.

LACK OF BUSINESS INSIGHTS	YES	NO
Are you currently facing challenges around having more products & complexity in inventory, more employees, more sales channels and/or more customers?		
Have you found an increasing need to rely on Excel or 3rd party applications to connect data?		
Do you feel that as you add on 3rd party applications, there is a decrease in business visibility?		
Do you have needs for revenue recognition, allocations, planning & budgeting and/or better reporting insights?		
Have there been any recent changes in your organizational structure?		

INSUFFICIENT CONTROL	YES	NO
Has operational growth forced any of your business functions into Excel?		
Do you have a need to manage your inventory in a more efficient manner?		
Have you had auditability concerns arise due to insufficient internal controls?		
Do you have a need to optimize resources on projects and improve customer visibility?		
Are you confident that you have the necessary support for your system in case a problem occurs?		

EXPANDING BUSINESS PROCESSES	YES	NO
Have you struggled to open any new locations, or are planning to open new locations in the next 6-12 months?		
Do you have a desire to develop a foreign presence?		
Are you interested in selling to intermediaries, or directly to customers, via new sales channels like ecommerce?		
Would you like to respond to new opportunities or customer demands faster?		
Are you looking to add on new subsidiaries or change your current subsidiary structure at any point in the near future?		