

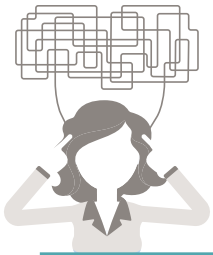
# Debunking the Myths about NetSuite BPO Partner Program

## 1 MYTH

## REALITY

NetSuite implementations for BPO clients are time consuming and difficult.

With SuiteSuccess, you can implement a robust, industry specific solution for clients within days.



SuiteSuccess implementations include leading practices across workflows, dashboards, KPIs, permissions and other capabilities out of the box.

## 2 MYTH

## REALITY

NetSuite is too expensive for a BPO platform.

The NetSuite BPO Partner Program offers pricing competitive to the solutions commonly used as BPO platforms while offering more capabilities.



In addition to standard features like accounting, project management and CRM, NetSuite BPO partners can add a broad range of advanced capabilities such as international localization, revenue management, manufacturing and ecommerce for a small additional cost. The expansive suite of functionalities and features at a competitive price provides substantial benefits when compared to other solutions.

## 3 MYTH

## REALITY

NetSuite is too complex for small businesses.

NetSuite can be configured to support any business—from a small nonprofit to a global multinational.



BPO firms require a solution that meets THEIR needs, which often means a very standardized, easy-to-implement solution for smaller clients and a solution that offers deep configuration and customization capabilities to meet the requirements of large clients. The flexibility to address clients of all sizes and levels of sophistication means your practice is limitless – work with any client anywhere.

