ORACLE NETSUITE

NetSuite Outsourcing Clients
Frequently Asked Questions

Venture-backed start-ups and small businesses that want to enjoy the benefits of NetSuite's award winning, enterprise-class cloud software can do so through an outsourcing (BPO) provider. Choosing to use NetSuite through a provider of outsourced services offers many benefits not available when using other platforms.

Can I access the account if I am working with a NetSuite BPO Partner?

Yes! One of the biggest benefits of working with a partner that leverages NetSuite is that you can log in, view reports and enter information or transactions related to the service being provided.

Can other systems be integrated to a NetSuite BPO account?

Yes! In fact, most NetSuite BPO Accounts are integrated to at least one other system.

Is the outsourcing client account the same account I would get if I bought a NetSuite license?

Yes! The account is no different than the account a NetSuite enterprise client would use. In fact, most companies that start using NetSuite through an outsourcing provider transition the license to their internal ownership and can grow to billions in revenue without ever having to re-implement the system.

Are there any limitations on usage of the BPO account?

If you are using an account provided through an outsourcing provider, you have access to a number of capabilities such as CRM, however your provider is required to limit your "operational" usage. If you want to use NetSuite to run your own processes, even as you continue to enjoy the benefits of outsourcing a process like accounting, you can take over ownership of the account at any time in consultation with your provider.