

NetSuite MasterClass– Session 23

Eliminate Manual Banking: Accelerate Cash Visibility

September 25, 2026

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Agenda

- Introductions (ScaleNorth and FISPAN)
- Banking Automation Maturity Curve
 - Fully Manual – NetSuite + Bank Portals + Manual Process
 - Semi Automated – Bank feeds + File Uploads + Partial Automation
 - Fully Automated/Embedded – Bank Feeds and Processing directly in NetSuite
- Next Steps
- Appendix
 - Additional information

HOUSEKEEPING

1.0 CPE CREDIT



This webinar is CPE eligible. You'll be polled with **3 polling questions + 1 survey** throughout the presentation. All questions and the survey must be answered to receive credit. Our team will follow up and issue your CPE Certificate upon successful completion.

CPE INFORMATION



CREDITS
1.0



FIELD
Computer Software & Applications



DELIVERY
Group Internet-Based



LEVEL
Basic



PREREQUISITES / PREPARATION
None

POLICIES & CONTACT



CANCELLATION POLICY

If ScaleNorth, Inc. cancels a Group Internet-Based program, we email registered participants no later than 24 hours prior to the scheduled start. There is no fee for this course.



COMPLAINTS & CONCERNS

Please contact **Nancy Girouard**:

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- **Contact Number:** +1 415 572 2775

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PARTICIPATION POLLING QUESTION



QUESTION #1

How Long Have you Been Using NetSuite?

-
- 1 0–1 Years
 - 2 2–4 Years
 - 3 > 5 Years

Introductions



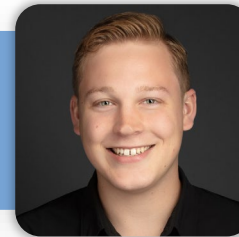
Dean Carazza, CPA

Director of Sales

dcarazza@scalenorth.com

714-350-6211

- ▲ 15 years of experience
- ▲ Public and Private Accounting
- ▲ 9 years NetSuite Experience
 - 2 Years Private/User - Assistant Controller for \$100M Distributor in Irvine
 - 7 years ScaleNorth
 - Led some of the largest and most complex implementations and integrations. Have done over 20 implementations.
 - Industry experience
 - Manufacturing, E-Commerce and Warehouse/Distribution SaaS, Professional Services



James Catliff

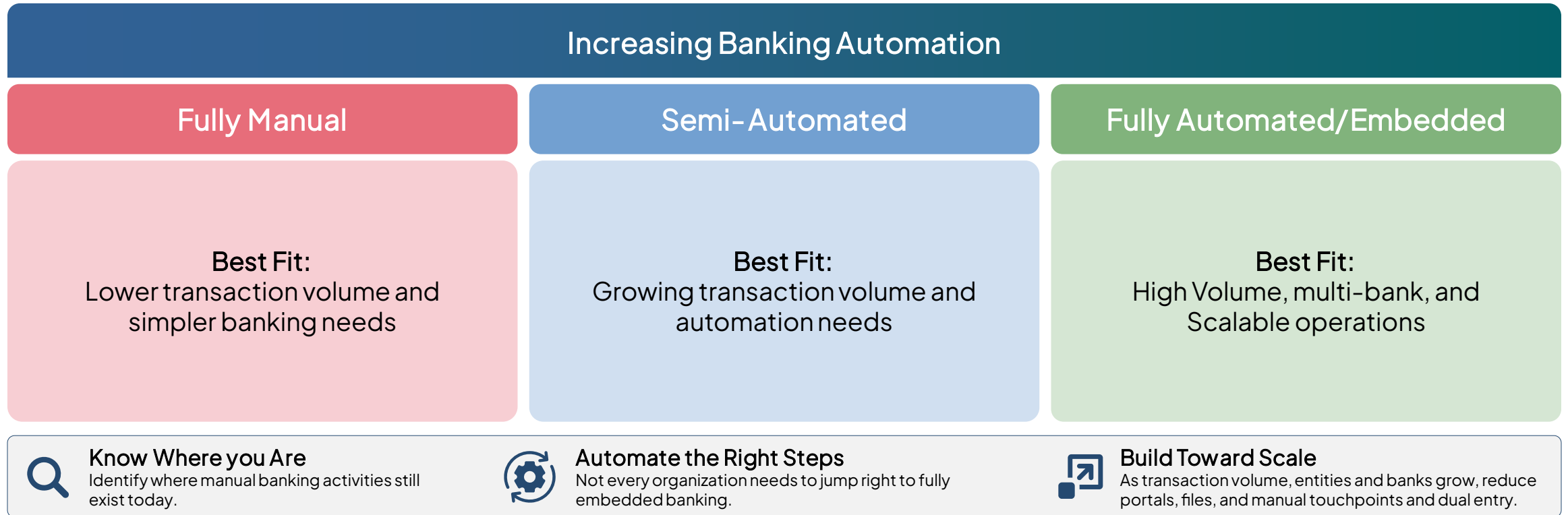
Product Consulting Lead at FISPAN

jcatliff@fispan.com

- ▲ 4+ years at FISPAN:
 - Leads the Product Consulting and Business Development teams at FISPAN
 - Helps supports 17+ bank partners including JPMorgan, BMO, and Wells Fargo
 - Expert in FISPAN's embedded banking solutions, supporting 6,000+ clients
 - Featured speaker at AFP, SuiteWorld, and FATE on AI-assisted finance and bank connectivity
 - Expertise in embedded banking, AP/AR automation, and treasury management
- ▲ Industry experience:
 - Financial Technology, Banking, NetSuite, Sage Intacct, Microsoft Business Central

Matching Banking Automation to your Finance Operations

See how banking processes evolve from portals and manual file uploads to fully embedded banking within NetSuite



Matching Banking Automation to your Finance Operations

See how banking processes evolve from portals and manual file uploads to fully embedded banking within NetSuite

		Increasing Banking Automation		
		Fully Manual	Semi-Automated	Fully Automated/Embedded
BEST FIT: ➔		Lower volume/simpler banking needs	Growing volume and complexity	Higher volume, Complexity, Scale
 Bank Connectivity		Separate Bank Portals	Bank Feeds	Directly in NetSuite/ERP
 Payments		Entered in bank portals	Filed Created then uploaded to Bank	Initiated directly from NetSuite/ERP
 Cash Visibility		Check portals/download activity	Bank Feeds improve visibility	Highly improved through bank feeds and reporting
 Reconciliation		Manual matching and reconciliation	Partial automated matching	Automated Rule matching and simplified reconciliation
 Finance Effort		High manual effort	Fewer manual touchpoints	Review/exception based
 Typical Result		Effective at lower volumes, but difficult to scale	More efficient, but still manual and fragmented	Connected, controlled, and Scalable
 Know Where you Are Identify where manual banking activities still exist today.		 Automate the Right Steps Not every organization needs to jump right to fully embedded banking.	 Build Toward Scale As transaction volume, entities and banks grow, reduce portals, files, and manual touchpoints and dual entry.	

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PARTICIPATION POLLING QUESTION



QUESTION # 2

How familiar are you with embedded banking capabilities in NetSuite?

- 1 I've never used or explored it
- 2 I've heard of it but haven't used it
- 3 I've used some features (payments/recs)
- 4 I regularly use embedded banking in my role

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PARTICIPATION POLLING QUESTION



QUESTION #3

What business area do you work in?

- 1 Finance/Accounting
- 2 Operations
- 3 Sales
- 4 IT



Questions?

Next Steps



Follow me and
ScaleNorth on LinkedIn.

Will be posting the materials from
today on our LinkedIn.



[Dean Carazza](#)



[ScaleNorth](#)



Group “NetSuite
Made Easy” .

Material from prior classes are
posted out there as well.

Can request to join group using link
below



[Join NetSuite
Made Easy Group](#)



Will be hosting monthly
with next one

NetSuite Master Class Session 24

Topic and Date TBD



If you have any NetSuite pain points, enhancements, integrations or any questions we would be happy to setup a quick chat and see how we can help.

Send me an email or give me a call or grab time on my calendar



dcarazza@scalenorth.com

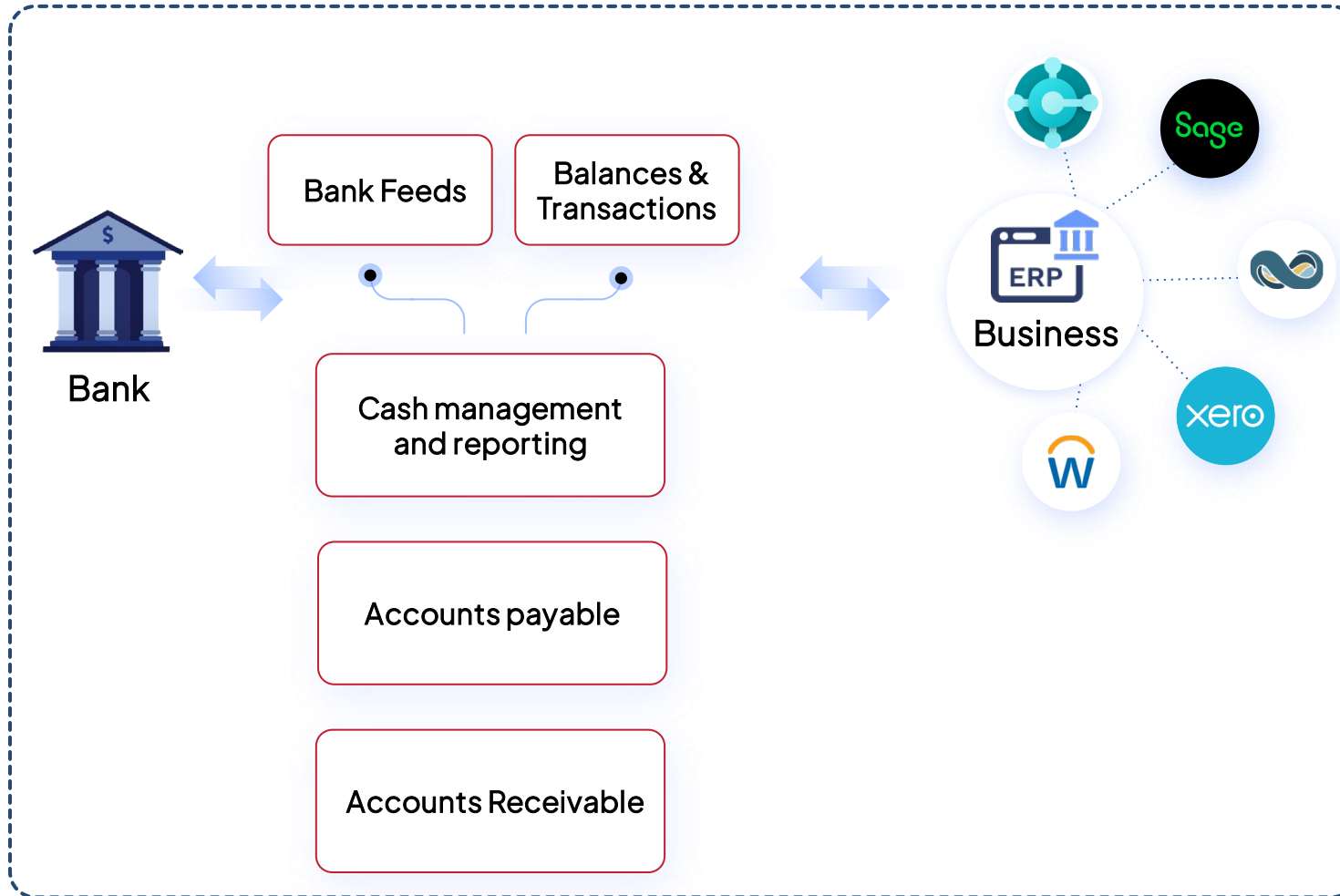


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<https://calendly.com/dcarazza-1>

ERP banking technology



Ready to bring your banking directly into your ERP?

Connect with FISPAN to embed banking directly within your ERP, eliminating manual tasks and automating payments and reconciliation.

[Book a consulting call with FISPAN](#)

Looking to for support on NetSuite and finance technology?

Connect with ScaleNorth, ScaleNorth's technology solutions team, to explore the right strategy, implementation, and support for your business.

[Contact ScaleNorth](#)



NetSuite Consulting, Implementation and
Outsourced Accounting Services

THANK YOU!

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Appendix

Meet The Team

“

We wanted a partner that could deliver fast solutions, communicate with us and keep us up to date on the status of our ERP project...ScaleNorth covered all of these bases while delivering world-class service. It's been fantastic.

Jerod Schoneman
General Manager, Total Energy Systems



300+
Team
Members



1,270+
NetSuite
Certifications
Held by Staff



\$2.5B+
Annual Revenue
Transactions
Processed



1,990+
Years of Collective
NetSuite ERP
Experience



9.5+
Avg Years of
NetSuite
Experience



53%
Percentage
of staff with
CPAs



ORACLE
NetSuite
BPO Partner

ORACLE
NetSuite
Solution Provider
Partner

ORACLE
NetSuite
SuiteCloud Developer
Network Partner

Services at a Glance



NetSuite
Implementation



Outsourced
Accounting



NetSuite
Consulting &
Managed Services



Technical
Services

Technology Partners

celigo

Avalara
Tax compliance done right

vena

rfsmart

Zone&Co

netgain
SHARPER TOOLS FOR A SMARTER SUITE

boomi
Powering the Data Economy

bill

pacejet

tipalti

versapay

SPS COMMERCE

highradius

avidxchange

FISPAN